

# CITY OF TARPON SPRINGS, FL



## Procurement Services

324 East Pine Street  
P.O. Box 5004  
Tarpon Springs, Florida 34688-5004  
(727) 942-5615  
Fax (727) 937-1766

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**MEMORANDUM**

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**TO:** Honorable Mayor and Board of Commissioners  
**THRU:** Jay Jackus, CPPO, CPPB, Procurement Services Director   
**FROM:** Rhonda Simmons, CPM, CPPO, CPPB, Procurement Analyst   
**DATE:** 03/21/17  
**SUBJECT:** Award File No. 170092-N-RS, Single Source Purchase of Cal-Flo Lime System Parts, Service, and Chemicals

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**RECOMMENDATION:**

Award File No. 170092-N-RS, Single Source Purchase of Cal-Flo Lime System Parts, Service, and Chemicals to Burnett Lime Company, Inc. in an estimated annual amount of \$85,000.00 for the period of April 22, 2017 to April 21, 2018 for Utilities. Purchase Orders will only be issued against approved budgets.

**BACKGROUND:**

The purpose of this contract is to purchase Cal-Flo Lime System parts, service, and chemicals (lime slurry) for use in the City's Reverse Osmosis Water Plant. The RO Plant will be using the Restore Process which is patented by the Burnett Lime Company. Use of any other parts or lime slurry would result in additional royalty fees for use of this patented process and would also void the equipment warranty.

**FUNDING:** 402-4305-536-5200 / 4600 Water Treatment

Accepted by: \_\_\_\_\_  
City Manager

Attest: \_\_\_\_\_  
City Clerk



Paul Smith  
Public Services Director

## Public Services Department

### Memorandum

**Date:** March 1, 2017  
**To:** Rhonda Simmons, Procurement Analyst  
**Through:** Paul Smith, Public Services Director *PS*  
Raymond Page, Utilities Superintendent  
**From:** Greg Turman, Water Division Manager  
**Subject:** Authorize the single source purchase with vendor Burnett, Inc.

#### Recommendation

Authorize the use of vendor Burnett, Inc. as the single source provider for the purchase of Cal-Flo lime slurry and for parts, service and repairs to the Burnette Inc. Cal-Flo lime delivery system in the annual estimated amount of \$85,000.00

#### Background

The R.O. process requires specific chemicals to process potable drinking water through a patented system. The Cal-Flo system was designed to use the product as uniquely produced by Burnett, Inc. to allow for efficient water treatment. This product must meet very stringent requirements for food grade quality. The Cal-Flo lime delivery system is a patented proprietary system designed, manufactured and installed by Burnett, Inc. (Sole Source documentation provided to Procurement Services)

#### Funding

Funds have been budgeted in account 402-4305-536.5200 and 402-4305-536.4600 in the 2017 Fiscal Budgets.

# BURNETT LIME COMPANY, INC.

7095 HIGHWAY 11 • CAMPOBELLO, SC 29322 • 864-592-1658 • FAX: 864-592-1690

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Date: January 27, 2017

To: Mr. Greg Turman  
Water Division Manager  
1624 L&R Industrial Blvd  
Tarpon Springs, FL 34689

Subject: Statement of Single Source for the CAL~FLO® System

The CAL~FLO® System has two US Patents for equipment and methods of feeding slurry: #5,277,491 and #6,572,259B2. The CAL~FLO® System is a US registered trademark of Burnett Lime Company, Inc. Burnett is the sole source of the complete feed system and all of its replacement components. With the use of CAL~FLO® slurry in the CAL~FLO® System, Burnett provides a functional warranty against clogged feed lines and sediment buildup in the storage tank. Moreover, the CAL~FLO® system is a major portion of the patented RE~MIN PROCESS®, and Burnett Lime is the single source of this product and process technology, as well.

Along with replacement parts and technical support, Burnett offers certified field technicians to complete repairs and perform maintenance services.

Best regards,



Hugh Burnett