

# CITY OF TARPON SPRINGS, FL

## Procurement Services

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### MEMORANDUM

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**TO:** Honorable Mayor and Board of Commissioners  
**THRU:** Jay Jackus, CPPO, CPPB, Procurement Services Director  
**FROM:** Rhonda Simmons, CPM, CPPO, CPPB, Procurement Analyst  
**DATE:** 11/14/17  
**SUBJECT:** Award File No. 180027-C-RS, Police Equipment, Surveillance, IT, Supplies, & Related Items through Purchasing Cooperative of America Contract No. RFP 3-140-16

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### RECOMMENDATION:

Award File No. 180027-C-RS, Police Equipment, Surveillance, IT, Supplies, & Related Items, through Purchasing Cooperative of America (PCA) Contract No. RFP 3-140-16 to WatchGuard Video, in the estimated annual amount of \$60,000.00, for the period November 7, 2017 through April 4, 2018 for the Police and Fleet Management Departments. Purchase Orders will only be issued against approved budgets.

### BACKGROUND:

The purpose of this contract is to provide a digital video recording system which enables police officers to document their actions while performing their duties. The initial purchase will be to replace three (3) of the current systems that are no longer supported (see attached memo). Additional equipment and services will be ordered on an as-needed basis.

PCA is a cooperative purchasing organization providing access to contracts created through a competitive RFP process. The contract allows for the utilization by other governmental agencies. This contract has three (3) additional one (1) year renewals available.

**FUNDING:** Forfeiture Accounts: 307-8603-521-6400 Project PS1802

Accepted: \_\_\_\_\_  
City Manager

Attest: \_\_\_\_\_  
City Clerk




# TARPON SPRINGS POLICE DEPARTMENT MEMORANDUM



*Robert P. Kochen*  
CHIEF OF POLICE

*"Building a Better Future Through Excellence in Policing"*

To: Procurement Services

From: Chief Robert P. Kochen 

Date: November 1, 2017

Reference: In-car camera system

Our current vendor Digital Ally has been suffering major financial losses and is beginning to sell off portions of their products to other companies. There is an ongoing concern in reference to support of their product. The company no longer supports their 750 model camera which we have 21 of these cameras in our fleet.

We are looking to migrate to Watchguard Video who is an industry leader in in-car and body camera systems. Watchguard provides enhanced technology, such as a panoramic camera view, high definition image quality (4RE), improved upload speed and data mining.

We are able to purchase the new systems via a city approved contract through PC Americas.

Our FY 2018 expenditures with Watchguard would be approximately \$26,000 out of local option sales tax (Penny Money) and replacing 3 of our current DigitalAlly DM750 systems would be approximately \$16,000. Additionally we will have to spend \$1000 for the server software licensing and \$750 for remote installation assistance, these are one time fees.



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