



# CITY OF TARPON SPRINGS, FL

Procurement Services Department

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## MEMORANDUM

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**TO:** Honorable Mayor and Board of Commissioners  
**THRU:** Jay Jackus, CPPO, CPPB, Procurement Services Director *JJ*  
**FROM:** Rhonda Simmons, CPM, CPPO, CPPB *RS*  
**DATE:** 11/14/17  
**SUBJECT:** Award File No. 180038-C-RS Water Meter and Backflow Prevention Materials and Accessories through Pinellas County Bid No. 156-0384-B

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### RECOMMENDATION:

Award File No.180038-C-RS Water Meter and Backflow Prevention Materials and Accessories through Pinellas County Bid No. 156-0384-B to Neptune Technology Group, Inc., in the estimated annual amount of \$300,000.00 for the period of November 18, 2017 through August 8, 2021 for the Water and Wastewater Treatment Departments.

### BACKGROUND:

Staff is in the process of changing to a radio-read system for water and reclaimed water meters and is part of a Capital Improvement Project (CIP) to convert or change out meters to radio-read City wide. Neptune Technology Group, Inc. (Neptune) meters are compatible with those in the existing system and other manufacturer's meters are not interchangeable (see attached memo).

Pinellas County awarded a five (5) year contract to Neptune Technology Group, Inc. on August 9, 2016. Price discounts from MSRP range from 35% - 60% and the MSRP prices can only be updated once per year.

**FUNDING:** 402-4304-536.6300, Meter Repair/Maintenance, 403-4391-536-6300, Water Sewer Impact with Meter Installation

Accepted by: \_\_\_\_\_  
City Manager

Attest: \_\_\_\_\_  
City Clerk



PAUL SMITH  
PUBLIC SERVICES DIRECTOR

## Public Services Department

"At Your Service"

### Memorandum

Date: November 3, 2017  
To: Jay Jackus, Procurement Services Director  
Through: Paul Smith, Public Services Director *PS*  
From: Raymond Page, Utilities Superintendent  
Subject: Recommendation to approve purchase of Meters, Meter/Backflow Devices and Radio Read registers from Neptune Technology Group, Inc.

#### Recommendation

It is recommended that the City of Tarpon Springs authorize the purchase of radio read meters, meter/backflows and radio read registers from Neptune Technology Group, Inc. in the amount of up to \$300,000 per year for the next five years.

#### Background

The City has made great progress in changing to a radio-read system for its water and reclaimed water meters. Radio-read allows meters to be read remotely, even from a moving vehicle, without physically opening the meter box and inspecting the meter. A radio-read system allows significantly more efficient billing, ultimately saving the City in labor costs and allow the City to more quickly diagnose failing meters, errors, and leaks.

The meter replacement program is part of a CIP plan to convert or change out meters to radio read citywide. We are completing the work "in house" as staff is available to perform the work in addition to their normal functions.

Neptune Technology Group, Inc provides radio read meters and associated equipment that is compatible with the City's existing system through the competitively bid contract through Pinellas County. Continued use of Neptune equipment is recommended so that the system is standardized and inventory requirements are minimized.

Multi-year funding is budgeted for the purchase of these meters, meter/backflow, and radio-read registers from accounts 402-4304-536-6300.

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